

# SERVICED OFFICES SUPPLIED

Serviced Offices supplied by DBH Business Services



Mr. Szabolcs Kovács

The name of DBH Group – the Rotterdam-based international company – is familiar to many businessmen in Western Europe, especially those who are in connection with the Netherlands. The Project Management division of the company has attracted 90 million € of FDI to the CEE region since 1994, while it has continuously fostered the settlement of several subsidiaries formed either as a joint venture or as a greenfield investment with fully foreign ownership. Beyond the Project Management division DBH Business Services directory provides further background support to its international partners in the fields of finance and controlling, HR – recruitment, selection and HR administration – and Serviced Office facilities. Recently established DBH Serviced Office is one of the most developing business units of the directory that offers office leasing construction for short, mid- and long term.

We asked Mr. Szabolcs Kovács, Director of DBH Serviced Office, about the division that offers fully-furnished office spaces, virtual offices and well-equipped meeting rooms for rent.

**How does DBH Serviced Office fit into the business service package offered by DBH?**

Szabolcs Kovács: DBH Business Services offers financial and project management, HR and from now, office facilities to international companies that intend to outsource their background business processes to

professionals. This is based on the effort of increasing operation-effectiveness as by focusing exclusively on the core competence and simultaneously outsourcing the background procedures so that companies can reach a much more effective business operation. Not to mention the added values of knowledge on premises and international experience! Leasing service of offices, virtual offices and meeting rooms perfectly fits into the outsourcing portfolio of DBH. When a Western European based company intends to extend their market to Eastern Europe DBH is ready to assist them from the very beginning - with market research, proposals, regional tender possibilities and company set up – as well as providing flexible offices. Whether they want a few workstations for a project period or an extended office space it is much more convenient and at the same time more cost-effective to rent a serviced office as the company does not need to spend time and initial costs of running a fully equipped, furnished office.

**What does the expression „serviced office” exactly stand for and how current is this buildup in Hungary?**

Sz. K.: This leasing buildup means a fully-equipped and -furnished solution to the clients’ right from the first day from signing the contract. The background support covers the technological tools, such as telephone and internet access, usage of copy and fax machines, meeting rooms, an equipped kitchen, business lounge as well as full reception and postal service. As there is no need for large investments in the beginning

some of our clients just bring their laptops and start working straight away. Spread of serviced office centers in Hungary is much lower than in Western Europe, especially regarding the countryside, where the concept of this office leasing system has to be introduced to the public.

**Besides offices what other services does DBH offer?**

Sz.K.: Our offices are not merely empty spaces but fully equipped workstations. Popular services besides offices are conference and meeting rooms that can be rented even for a few hours with catering service if needed as well as virtual offices and parking spaces. Complementary background services include accounting, financial administration, staff recruitment and selection and project management – these together with office leasing form the well-known and complete business service package of DBH.

**Have you considered opening new business centers? Where would those be opened?**

Sz.K.: In Hungary DBH has two facilities one in Budapest and one in Debrecen. We offer 2000 sqm office space in Budapest while 1500 sqm in the center of Debrecen. We plan to expand our business centers in the near future and not only in Hungary but also in the neighboring countries.

**Mr. Kovács, thank you very much for the interview.**

